

GUY WELLS

EXPERTISE

- Extensive success in engineering and implementing complex designs, with 7 patents awarded and 10 patents pending in data, internet and wireless communications
- Experienced in successful proposal management for advanced technology, communications and network centric projects as well as service oriented projects
- Proven organizational and project management abilities to lead simultaneous cross-functional projects, initiatives and partnerships

QUALIFICATIONS

- Principal Consultant, John Goyak and Associates, Inc.
- National Director – Project Management & Sales Engineering, TELSEON IP Services
- Director – Internet/Data Network Architecture Implementation, QWEST / USWEST Communications
- Adjunct Professor – Computer Information Systems and Telecommunications, University of Denver, University College Graduate School
- Chief Broadband Architect, US WEST Enterprise

RELEVANT EXPERIENCE

- Proposal Manager, ENVG night vision goggles program for U.S. Army
- Proposal Manager, Executive Summary Author (25 pages) for the winning General Dynamics NGA Deployment Services Contract 2 Proposal
- Technical and volume lead for BAE Systems Navy Consolidated Afloat Network Enterprise Services CANES proposal, with successful multi-day system prototype demonstrations
- Proposal Manager, Technical/Management Volume lead for Raytheon Global Broadcasting Service Satellite Broadcast Management (GBS SBM) Proposal
- Proposal/Tech Volume Lead for winning Harris Modernization of Enterprise Terminal (MET) effort
- Technical lead (JG&A) for Boeing TSAT D&P Phase campaign
- Proposal Manager for Raytheon's TMOS PRDA proposal to produce network for Transformational Communications Network. Technical lead for TMOS EMD phase capture team
- Proposal Lead, Technical Volume Lead for Harris AEHF Navy Multiband Terminal (NMT) proposal
- Proposal Manager on Boeing's bid for ORCLE program
- Cost volume lead for Boeing's MUOS multi-year ECP and WGS F4-F6 proposals
- Simulation Lab Development Lead for Boeing's GPS modeling and simulation facility; developed plan and specifications for Colorado Springs satellite operations systems facility
- Led USWEST development of an Internet Service Provider presence; conceived the idea to create a group dedicated to Internet infrastructure opportunities. Created the research and development product strategies including: VoIP implementations, IP architectures to support DSL, and how to implement internet tag switched architectures in core networks.
- Created Telseon Sales Engineering and Project Management groups, supporting the interactions with a new class of customers and telecommunication carriers; developed solutions based on Wave Division Multiplexing. Drove implementation of a new service group, full SONET services, 2.5 / 10 Gbps, using the newest advanced technology around Dense WDM

EDUCATION/CLEARANCE

- M.S. Telecommunications, University of Colorado
- B.S. Computer Science, Colorado State University
- Clearance: DoD Secret

